



## TESTIMONIALS

### **“DO IT STRATEGICALLY WITH MICROSOFT BI WORKSHOP” IN SERBIA (5/2010)**

*“A great teacher, great theme. No objections!”*

**Marko Ignatovic, Serbian Chamber of Commerce**

*“This course is fully comprehensive. I wasn't on better course for a long time”*

**Biljana Draca, Sezam Pro**

*“This was a really convincingly show.”*

**Branislav Petkovic, MSK**

*“Excellent!”*

**Vesna Coskov, MSK**

*“A huge number of useful information related to the BI/DW project managements”*

**Andreja Zujkovic, Findomestic Bank**

### **“DO IT STRATEGICALLY WITH MICROSOFT BI WORKSHOP” IN UKRAINE (4/2010)**

*“We are very glad that we invited Bojan with his BI workshop to Ukraine. The content of the workshop was really matching the name “do it strategically”. He demonstrated very good knowledge of business requirements, project management and technology. Listening to Bojan you realize that he is not providing you with a “book knowledge” but really sharing his experience and this was the most valuable takeaway for people. For sure we will be extending our cooperation with Bojan in future.”*

**Kostyantyn Khrushchelov, Server and Tools (S&T) Product Marketing Manager Ukraine**

### **“DO IT STRATEGICALLY WITH MICROSOFT BI WORKSHOP” IN KAZAKHSTAN (3/2010)**

*“I think that Bojan showed the great knowledge. He had good connections with the my customers. I definitely recommend the services from Bojan and his company.”*

**Farhad Maten , Account Manager, Public Sector , Microsoft Kazakhstan**

*“I liked this course very much. The course arouse my interest to get more knowledge about the subject”*

**Ashap Isakov**

*“This course should be translated to Russian language and offered to all interested IT companies”*

**Leila Abdrahmanova**

*“Everything is on its place! With chunk of additional practical examples will be even better. Furthermore, it would be useful to invite attendants from different companies in order to exchange experience”*

**Igor Tretjakov**

## **“INFORMATION FRAMEWORK (IFW) UNCOVERED” WORKSHOP IN NLB TUTUNSKA BANKA SKOPJE (3/2010)**

*“This course covers all aspects of theoretical and practical work with IFW models. Training course is interactive and allows easy adoption of the subject matter. Furthermore, this course gives excellent guidance for the successful implementation of BI projects on the strategically way”*

**Verica Zarinska, NBL Tutunska Banka Skopje**

*“This training course has turned in an excellent atmosphere. The whole concept of teaching is well worked out with clear and detailed explanations. The whole story will be very helpful to us in further work with IFW models”*

**Slobodan Boziovski, NBL Tutunska Banka Skopje**

*“This course is highly understandable and makes possible development of the new ideas and opportunities in order to make our work easier. I am sure that practical knowledge that we take from the course will improve our speed and efficiency in order to respond to our business requirements”*

**Emilija Jankovska, NLB Tutunska Banka Skopje**

## **“INFORMATION FRAMEWORK (IFW) UNCOVERED” WORKSHOP IN KOMERCIJALNA BANKA SKOPJE (2/2010)**

*This course makes an outstanding overview about business intelligence and IFW model. The picture was complete, started with theoretical background of the model and followed by practical guidelines for successful IFW model implementation. Moreover, I very much liked interactivity during the course, quizzes and exercises, that helping me out to better understanding of the matter.*

**Maja Zrmanova, Komercijalna Banka Skopje**

*By my opinion, this is the best course I ever had. This course has fully occupied my attention for all the time by interactive approach with quizzes and exercises. Speaker does his best in order to clarify any uncertain detail. In general, this course was fulfilled my expectations, and much more than that. Now, I have an interest to go deeper in the matter. I wish to express sincerely gratefulness to the speaker.*

**Elizabeta Radeska, Komercijalna Banka Skopje**

*This course was fulfilled my expectations, and much more than that. The course was clear, understandable with a lot of interesting details. I got whole picture about the model, process of implementation and environment as well as development directions. The course has high quality, and best recommendations for the speaker – he was outstanding. The most excellent part of the course is stimulation of attendants take interactive participation.*

**Maja Jakimovska, Komercijalna Banka Skopje**

*In only four days, this course makes me to feel myself much better-off. I consider that goal is fully achieved.*

**Stevica Dimovska, Komercijalna Banka Skopje**

*The course was outstanding regarding the subject matter coverage. Speaker has great presentation skills. Moreover, he is fully devoted to the clarification of every detail. He gains outstanding communication with audience by using interactive approach – which have very positive impact on subject matter adoption. I wasn't boring at all.*

**Anita Dimova, Komercijalna Banka Skopje**

## ABOUT BOJAN CIRIC

*"Bojan is a diligent professional, with high standards and fun to work with. **Top qualities:** Great Results, Personable, Expert"*

**Erik Alic, NLB Bank Deputy Manager**

**hired Bojan as a IT Consultant in 2007, and hired Bojan more than once**

*"In addition to the 3 top attributes above, Bojan's deep and detailed knowledge of the subject of BI has added tremendous value to the project. He is consistent, target oriented and accepts no excuses to unwarranted delays. **Top qualities:** Great Results, Personable, High Integrity"*

**Sami Saliba, CFO, BBAC Bank Lebanon**

**hired Bojan as a Business Consultant in 2006, and hired Bojan more than once**

*"Bojan is highly skilled and profecient in business intelligence area for financial industry. He has been involved in Pexim's BI solution presale activities in Ukraine and demonstrated deep knowledge of the subject as well as broad knowledge of banking business. He has also demonstrated great communication and presentation skills during the workshop we've took with Pexim in Kiev in 2007 (about 10 commercial banks participated). I recommend Bojan as experienced profecient in BI technologies for financial market."*

**Slava Artamonov, EPG Directorr, Microsoft Ukraine**

*"I worked with Bojan at a time when Pexim were taking the concepts of IBM's Information Framework for Banking and turning them into real BI products to take to market. The true testament to Bojan's effectiveness in managing this process was the speed in which these products were developed and their successful take up within and beyond Pexim's banking client base. Bojan's innate understanding of what really matters to his clients, and his ability to translate this in to real world BI solutions is an invaluable quality, which he demonstrated continually throughout the period I worked with him. Furthermore, Bojan is an extremely personable fellow and I very much enjoyed working with him during this period."*

**Frank McCafferty, Senior Consultant - Information Framework, IBM**

*"Bojan and I have worked together for the last five years or so and during that time found him to be found him to be a partner whom I can wholeheartedly recommend. Bojan has many years of experience in the BI space and is technically expert in all aspects of analytics. I have also worked with Bojan on many successful sales campaigns and he is adept at interacting with clients, identifying their business problems and selling value based solutions to them. In addition, Bojan has strong people management skills which have enabled him to lead his team in mutiple successful implementations of BI systems during his time in Pexim."*

**Paul Clandillon, IFW Sales Manager, IBM**

*"I managed Pexim as part of the SQL Server early adopter program. Bojan was on point for implementing BI capabilities in Tezauri on the new SQL Server. Bojan impressed me as a someone who has both breadth in terms of understanding technology, and depth in finance/banking business and innovative BI solutions for that vertical. I would work with Bojan any time."*

**Marin Bezic, Development Manager, Microsoft**

*"There are very few technically savvy professionals who can bridge technology and business together. Technology has always been cryptic to business personnel and business has been cryptic to technical personnel. Bojan belongs to these very few people who can deliver the right message to the right audience. Bojan possesses all the communications skills necessary for attracting his customers, in addition to the technical skills necessary to deliver results. His persuasiveness is unrivaled and his vast experience in Banking means that he can talk the language of his customers. On the personal level, Bojan is a great friend to have. Never fails you and keeps his door always open."*

**Hovsep Karaguezian, Solutions Specialist, Microsoft**